

# Financing of (Dual) VET

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## Agenda

#### Part 1: Background & Fund Allocation Models

- Cost Drivers of VET
- Challenges | Approaches towards Sustainable VET Financing
- Models of Fund Allocation | Examples

#### Part 2: Involving the Business Sector in VET

- Direct and Indirect Participation in VET Financing
- Training Funds and Levy-Grant Systems





# Part 1: Background & Fund Allocation Models









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#### **Infrastructure**

- Buildings (high space requirement)
- Equipment
- → High investment cost
- → Savings for re-investment required

#### **Training Operation**

- Training material & consumables
- Maintenance of equipment
- Power, water supply, internet, etc.
- → High running cost (technical trades)

#### **Cost Drivers of VET**

#### **Personnel**

- Salaries, social insurance etc.
- Qualification and work experience
- → High teacher-learner ratio (~1:15)
- → Part of running cost

#### **VET System**

- Standard and curriculum development
- Education & further training of teachers
- Assessment and certification
- Regulating bodies | VET authorities



**High VET cost call for cost-sharing models** 

### Fundamental Challenges of VET Financing

#### Chronic underfinancing

- State budgets alone not sufficient for high-quality training at large scale
- Revenues from fees must remain limited for social reasons
- Other revenue-generation by VET providers (e.g. through production) not enough to close financing gaps

### ■ Inefficient & intransparent budget allocation

- Cost structures widely unknown → weak financial planning
- Fund allocation to VET providers not sufficiently related to demand and performance



### Approaches towards Sustainable VET Financing

#### Fund Generation

Diversification of funding: state, enterprises, individuals, (donors)

#### ▶ Participation of the Business Sector

- Direct: Involvement in training delivery (dual VET)
  - → dual VET reduces the cost burden of the state considerably
- Indirect: Payment of training levies

#### Fund Allocation

- Criteria: demand and training quality
- Mechanisms to avoid waste/misuse of funds, ensuring transparency



### Key Message

#### **■** Objectives of VET Financing:

- Increase VET effectiveness employment impact of VET
- Increase VET efficiency input-output ratio of the VET process



## Forms of Fund Allocation | Definitions 1

## **■** Supply-side vs. Demand-side Financing

Supply-side Financing	Demand-side Financing
Financing of infrastructure, personnel, running cost  → Ensuring availability of VET capacities → Limited leverage for quality improvement	Financing of training costs through target group  → Beneficiaries decide on fund allocation → Market-driven approach
<ul><li>Examples:</li><li>Transactions to VET providers</li><li>Tax reductions</li><li>Subsidized loans</li></ul>	<ul><li>Examples:</li><li>Stipends, scholarships,</li><li>Student loans</li><li>Training vouchers</li></ul>

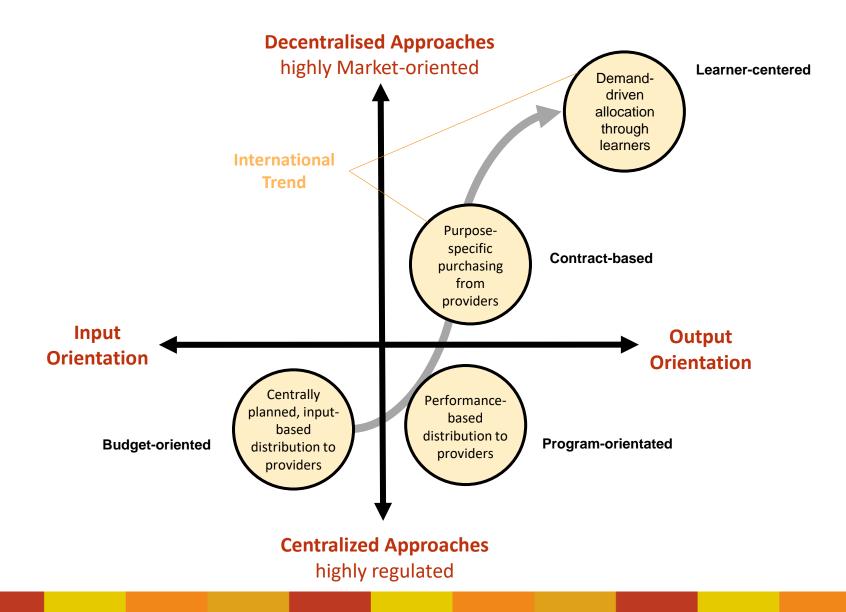


## Forms of Fund Allocation | Definitions 2

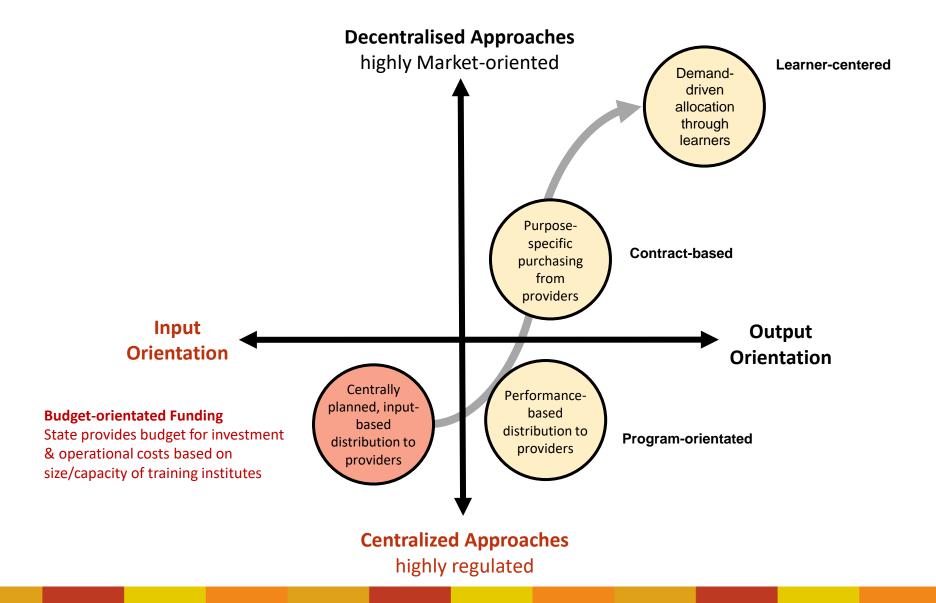
### ■ Input-based vs. Output-based Financing

Input-based Financing	Output-based Financing
Financing based on size, capacity or investment need of VET providers	Financing based on training results, e.g. capacity utilization, number of successfuly graduated learners, employment rate, etc.
Scope and quality of training programs usually not considered	Requires effective control mechanisms, Risk of high entry requirements for learners to meet the funding requirements
→ No incentive to involve enterprises in training	→ «creaming effect»   negative incentive

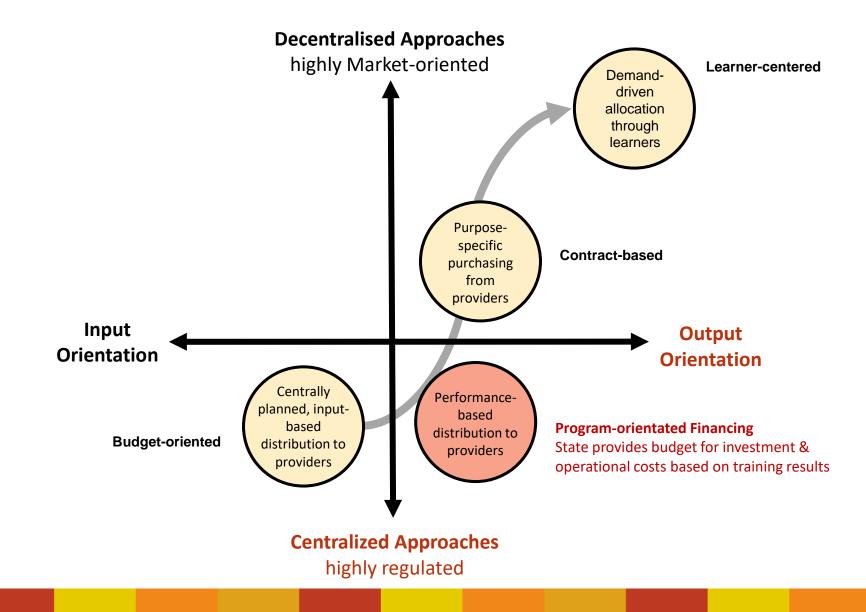




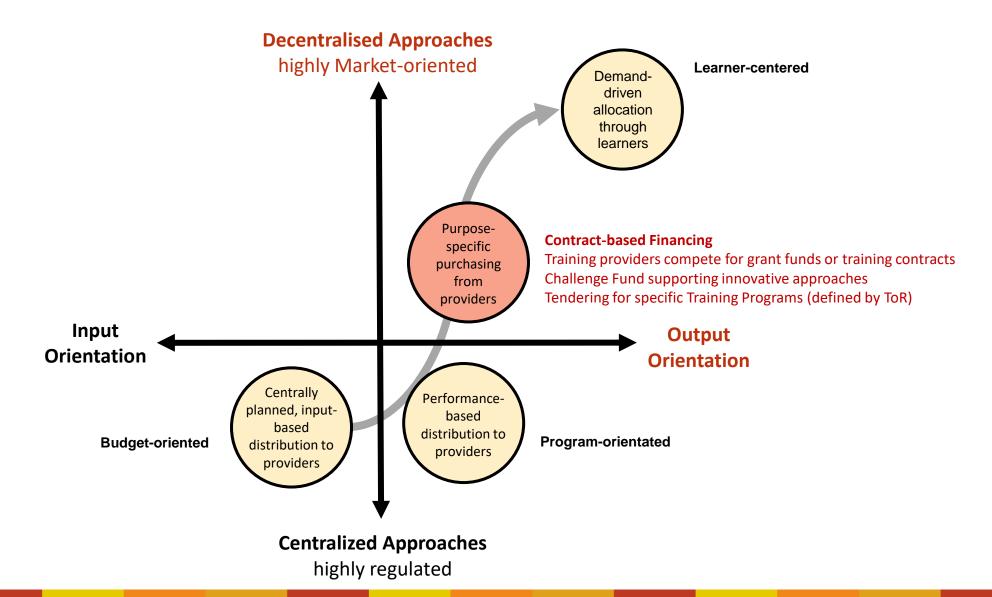






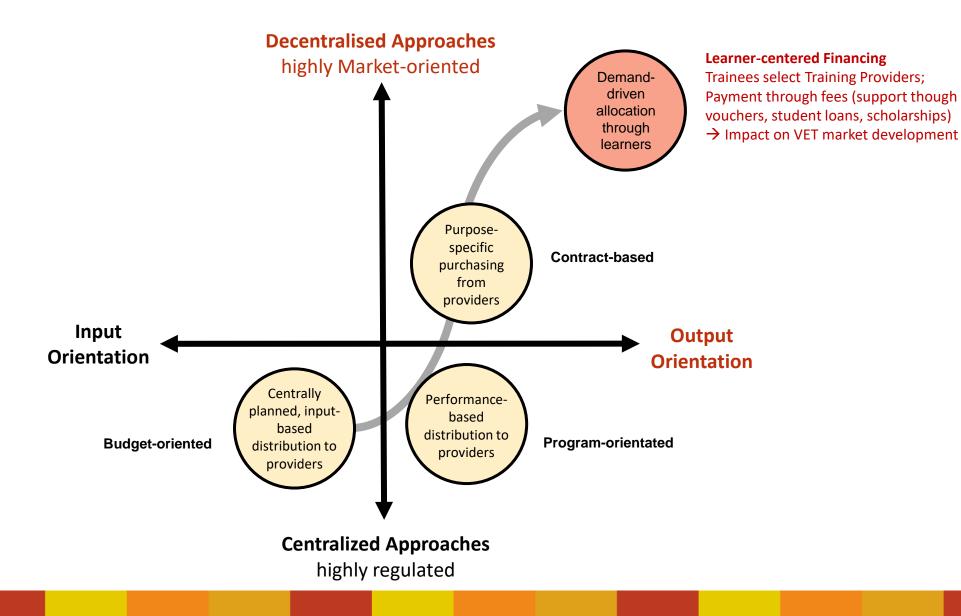








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# Part 2: Involving the Business Sector









### Increasing Business Participation in VET Financing

#### Objectives

- Overcoming chronic underfinancing of VET
- Increasing the ownership of the business sector
- General level: Improvement of VET relevance, quality & reputation of VET

#### Options of Co-funding

- Direct participation of enterprises in training delivery
- Indirect participation: Financial contributions (Training Levies)



### Increasing Business Participation in VET Financing

#### **■** Option 1:

Direct participation of enterprises in training delivery

#### can be achieved if:

- Companies recognize a direct benefit
- Dual training concepts are available
- Companies are able to provide workplace training



### Increasing Business Participation in VET Financing

#### **■** Option 2:

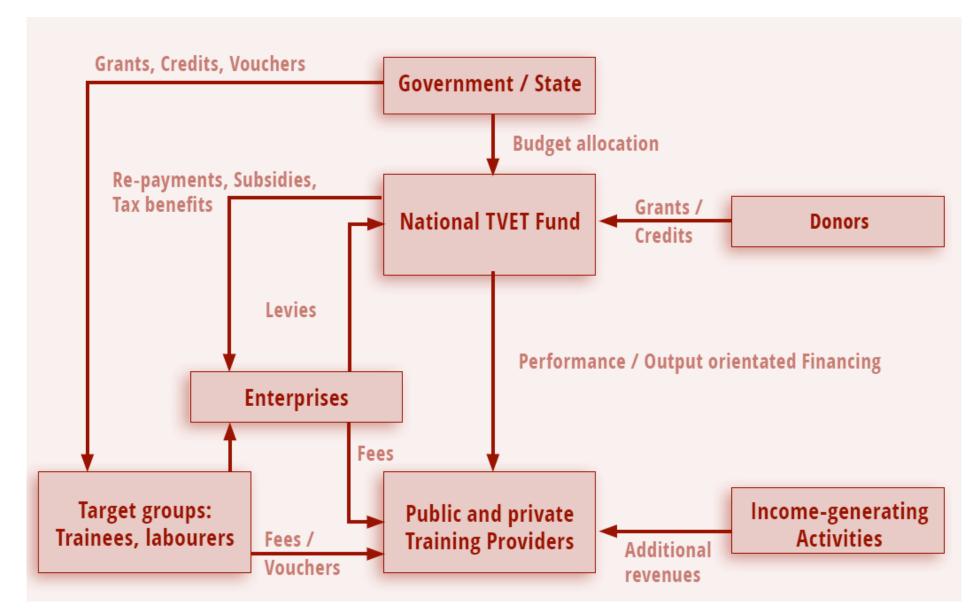
Financial contributions (training levies)

#### may be accepted if:

- Earmarking of funds is secured
- Transparent fund management is ensured
- Companies receive compensation (Grants) for own training activities
- Business sector has influence on the VET system



### Example of a TVET Financing System involving a Training Fund







# Wrap-up & Take Aways









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### Wrap-up and Take-aways

- ▼ VET Financing has high influence on VET efficiency and effectiveness
  - Input-based financing secures basic VET capacities
  - Output-based financing allows flexible adjustment of VET offers towards demand and quality
- Strong participation of the business sector in VET financing is generally favorable
  - Direct participation (dual VET) shall be the main objective
    - -- Conceptual support and/or incentives might be required ( > e.g. Challenge Funds)
  - Training Funds with Levy-Grant Systems can help to
    - -- Generate sufficient funds on sustainable basis
    - -- Ensure a demand-driven fund allocation (incl. dual VET)



# Thank you for your attention

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